



**YOUTH & PARTNERS
PROFILE**





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Time - Conscientious - Determined

We are always with individuals and businesses across all regions of the country

WHO WE ARE

With the operating principle of *"Timely, Dedicated, and Determined"*, our law firm always wants to bring to our clients high-quality, fast, accurate, and comprehensive services. We always believe that the value of a business, a legal consulting unit, must start from the core values, the services must be carried out by the heart and vision of the lawyers. These values can only be measured by the satisfaction and trust of all clients.

With the advantage of having worked with and regularly providing consulting services for large foreign companies in Vietnam such as Samsung, Viettel, FPT, Samsung vendors, and many other Korean and Japanese companies, Y&P Law Firm is confident that it can meet the requirements of our clients, businesses, and investors in Vietnam.

Company information:

Company name: Youth & Partners Law Firm
Headquarters address: No. 170, Nguyen Van Linh Street, Lien Bao Ward, Vinh Yen City, Vinh Phuc Province

Tax code: 2500637312

Company director: Lawyer Nguyen Van Thanh



PROFESSIONAL LEGAL SERVICES

With a team of experienced lawyers with a deep understanding of Vietnamese law and society, our clients receive the best possible advice on how to conduct business and operate, including negotiation with partners, implementing compliance programs, and resolving complex legal issues for businesses.

Leveraging our understanding of the increasingly complex legal and social environment in Vietnam, we have advised hundreds of corporate clients to overcome challenges, mitigate legal risks, and work effectively with government agencies.

Y&P works with clients to understand their business operations and manual solutions to help them meet their business needs and challenges in Vietnam and beyond.

We have lawyers and legal advisors specializing in the following areas:

 Corporate Law	 Regular Consultation
 Intellectual Property	 Corporate Governance and Compliance
 Investment Project	 Business Support Services
 M&A	 Litigation and Dispute Resolution
 Labor and Employment	 Land Law Services

COPORATE LAW

Our Business Department is a hub of expertise from a variety of practice areas, providing our clients with comprehensive services on business registration and company establishment procedures. We are committed to supporting our clients at every stage of their business lifecycle, from the initial process of company establishment, through development phases, to expansion and operation.

Our team of experts is ready to apply their in-depth knowledge to meet all the needs and requirements of our clients. By leveraging our multi-dimensional understanding of many fields, we create a flexible and professional service ecosystem that helps businesses not only survive but also thrive in an increasingly diverse and challenging business environment.

INTELLECTUAL PROPERTY

We understand and appreciate the importance of intellectual property (IP) for business success. With our expertise in this field, we provide comprehensive advisory services on all aspects of IP, from the early stages to the important periods in its lifecycle. Our team of experts has extensive experience in advising stakeholders on IP, especially in building creative strategies, protecting, commercializing, and enforcing IP rights.

We have successfully collaborated with many well-known brand and IP owners both domestically and internationally, serving a variety of industries. Our professionalism and dedication are to ensure that our clients' IP rights are protected and effectively developed in the increasingly competitive business environment

INVESTMENT PROJECT



Y&P Law Firm's investment consulting experience includes consulting for domestic and foreign businesses and individuals. Throughout the consulting process to assist clients in navigating the complex intersection of Vietnamese law, we commit to supporting clients from the start of the investment plan and even after the project has been operational, including:

1. Market research, analysis, and evaluation:

- Identify and assess market opportunities and challenges.
- Analyze market information to make strategic decisions.

2. Finding suitable partners:

- Support clients in the process of finding and selecting suitable partners.

3. Information of the Project calling for Foreign Investment capital

- Updating and Providing Information on Foreign Investment Projects from Competent Authorities in Vietnam.

4. Supporting and establishing investment activities:

- Consulting to help clients build investment activities in Vietnam.

5. Investment structure:

- Consulting on the most appropriate investment structure for each type of project, including both indirect and direct forms.

6. Representing and acting on behalf of investors:

- Communicating and negotiating with government agencies to implement the project.

7. Providing representative office and branch establishment services:

- Supporting the process of establishing representative offices and branches of foreign businesses in Vietnam.

From the investment planning stage to the establishment and maintenance of project activities, we commit to accompanying clients every step of the way to ensure the success and sustainability of the investment project.

SOME OF OUR EXEMPLARY INVESTMENT ADVISORY PROJECTS



AVENUE GARDEN

The project, located in the Tay Tuu urban functional area of Hanoi City, has a scale of over 2 hectares. Y&P Law Firm is a comprehensive consultant for the investor from the project preparation stage to the operation, implementation, and all legal issues arising from the project.

EMBASSY GARDEN

The project, located in the Tay Ho Tay urban area with a total area of 3.5 hectares, has a total investment of over 2,000 billion VND. Y&P Law Firm is a consultant for Vietnam Asset Development JSC (VAD) in the project operations, management, and handover between the investor and the villa owners at the project.

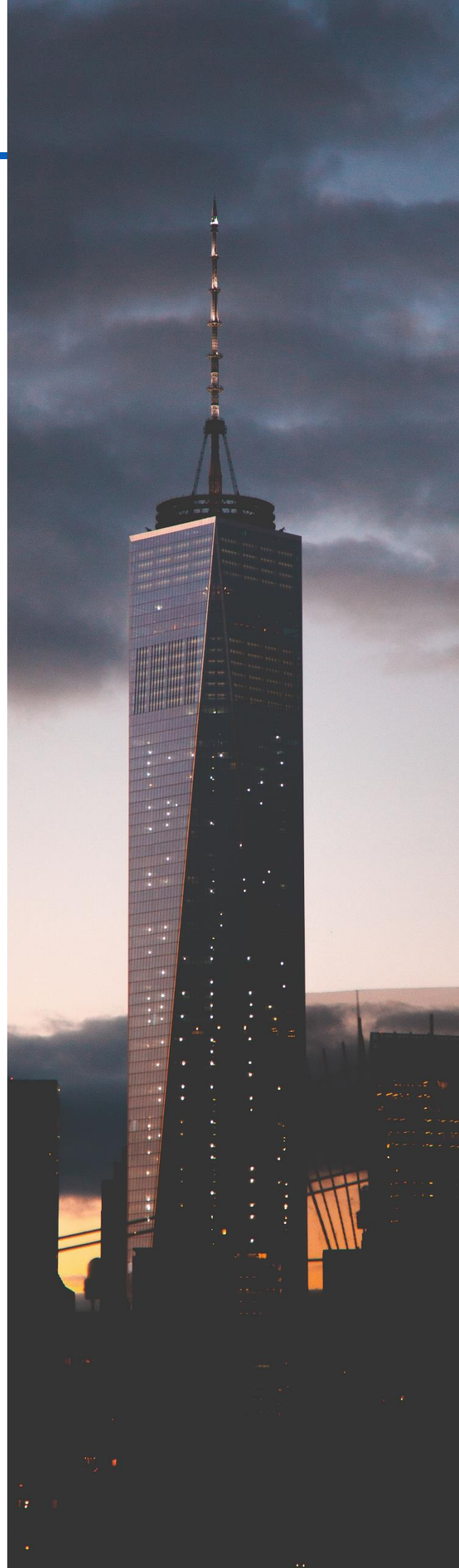


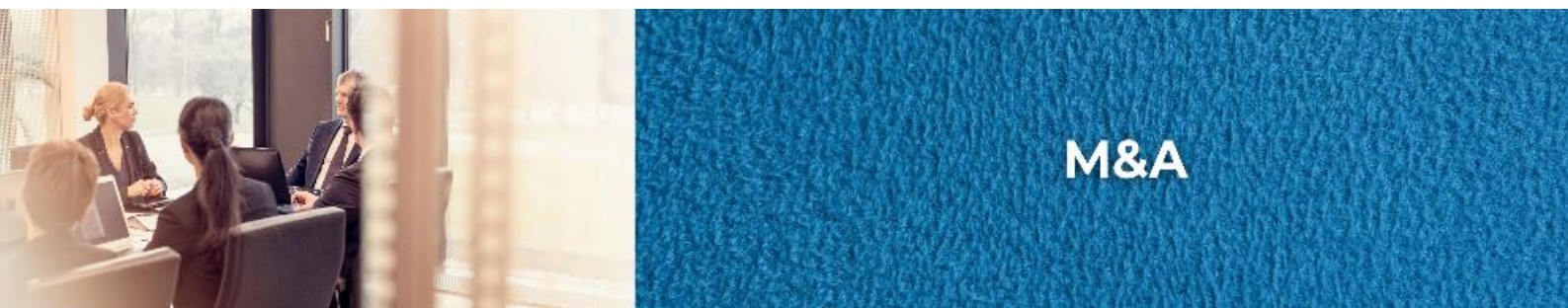
SWISS – BELRESIDENCES UPPEREAST SAIGON

Y&P Law Firm is a full-service consultant for the investor from the project preparation stage to the operation, implementation, and all legal issues arising from the project.

In addition, there are other notable investment advisory projects, including:

- Export garment factory project in Phu Man, Quoc Oai, Hanoi
- Solar power project in Phuoc Huu, Ninh Thuan Province:
- High-tech agriculture project in Laos
- Business project in the Vietnamese market of Digital Care SP Z.O.O:





M&A and Corporate Advisory are one of the key pillars of YP Law's legal practice, focusing on mergers and acquisitions, foreign direct investment, and corporate advisory. We have helped clients implement innovatively structured transactions and overcome challenges from the complex and ever-evolving regulatory landscape.

In addition to our legal expertise, we have deep insights into a variety of industries, including manufacturing, chemicals, consumer goods, logistics, retail, education, and mining. We understand the complexities of buying and operating a large business, including everything related to land, property, environment, foreign exchange, etc., which allows us to provide valuable legal advice to clients that meets their business needs.

As an international law firm in Vietnam, we combine local knowledge with an international perspective. We are constantly referred to by our existing foreign business clients to their partners when they need advice on Vietnamese law. Our clients include both domestic and international clients. We are proud to support our clients in establishing, operating, and expanding their businesses in Vietnam.

We are often called upon to collaborate with accounting firms and banks to provide comprehensive advice to clients on M&A activities. To support M&A activities, we provide our clients with the following related advice:

- General legal advice;
- Intellectual property advice;
- Advice on transactions, agreements between major shareholders, and issuance of internal shares.
- Advice on loan agreements and capital financing for M&A projects.**



SOME OF OUR EXEMPLARY M&A CONSULTING PROJECTS INCLUDE

REAL ESTATE M&A TRANSACTION CONSULTING

M&A and Real Estate Projects Under 10 Hectares

Y&P Law Firm is the primary advisor to developers (as sellers) and investors (as buyers) for property transactions involving residential developments and mixed-use projects in major metropolitan areas, including Hanoi, Ho Chi Minh City, Hue, Da Nang, and Nha Trang.

M&A real estate projects combined with debt handling and financial structure activities

Y&P Law Firm is the primary advisor to a real estate conglomerate in the acquisition of debt from a financial institution and the subsequent management of the debt. The total value of the transactions amounted to nearly 2,000 billion dong.

M&A Green City Project, in Ho Chi Minh City

Y&P Law Firm advised on the restructuring of a project led by Investco and the transfer of capital from a Vietnamese company to a foreign investor, Keppel Land (Singapore), with a total transaction value of 100 million USD.

M&A tourist area project at Bai Dai, Cam Ranh

Y&P Law Firm advised TNG Holdings VN on the acquisition of a stake in Bai Dai Cam Ranh Co., Ltd. for approximately 16 million USD. The transaction resulted in TNG Holdings VN becoming the owner of a complex tourism project with an area of approximately 15 hectares on the Bai Dai beach in Cam Ranh, Khanh Hoa province.

M&A Hoi An Focus Joint Stock Company

Y&P Law Firm provided comprehensive legal advice from the due diligence stage to the completion of the share transfer transaction from Hoi An Focus to a group of German investors for the transfer of the Courtyard Hoi An project with a total transaction value of approximately 5 million USD.



SOME OF OUR EXEMPLARY M&A CONSULTING PROJECTS

LEGAL ADVISORY SERVICE FOR M&A TRANSACTIONS OF BUSINESS ACTIVITIES

M&A Garment factory project RGM in Quang Nam

Y&P Law Firm is a consultant and support provider for Hong Kong investors in the entire process of due diligence and project handover from Vietnamese owners for the project.

M&A of a factory project manufacture

Y&P Law Firm provided comprehensive legal advice to VIT Group, a foreign investor from the Russian Federation, on the restructuring of its foreign-invested project through the reorganization of its business activities.

M&A of solar power projects with a capacity of 50MW or more

Y&P Law Firm advised on the restructuring of a project led by Investco and the transfer of shares from a Vietnamese company to Keppel Land (Singapore), a foreign investor, with a total transaction value of 100 million USD.

M&A tourist area project at Bai Dai, Cam Ranh

Y&P Law Firm advised on M&A activities and transaction structures for investors at the Phuoc Huu and Encom Nha Trang projects.





















REGULAR CONSULTATION

In recent years, we have been proud to be a provider of high-quality legal services to many large domestic and foreign businesses in Vietnam, such as Samsung, TOPCV, Arcadyan, Cosmos, Viettel, FPT,...as well as many Korean, Japanese, and Australian businesses. We have diverse and specific experience in each business's field of operation, especially manufacturing businesses with foreign investment.

In particular, at the present time, Y&P is one of the few law firms that can provide in-depth advice on corporate social responsibility (CSR) issues, or specifically the RBA Code, which is currently being applied by many businesses. This makes us a trusted partner for manufacturing businesses that must comply with these rules. Y&P Law Firm is very pleased to assist and accompany our clients, especially in implementing the requirements of the RBA Code.

Here are the logos of some of our exemplary clients, partners who are using our recurring advisory services.

Our featured clients include:

					
Samsung	Viettel	TopCV	FPT	PowerLogics	Shinsung
					
Boyd	Nexconvina	HD	Autumus	Arcadyan	Cresyn
					
Digital X	Cosmos	Top Engineering	Rồng Việt	Boulder	Blueway

REGULAR CONSULTATION



CORPORATE GOVERNANCE

Y&P Law Firm can provide comprehensive advice to clients on corporate governance and compliance with the law, helping to mitigate or prevent civil, criminal, administrative penalties, or other risks that could adversely affect the business, and ensuring that the reputation and image of the organization and individuals are protected.

COMPLIANCE

Y&P Law Firm designs and tailors compliance programs to meet the specific business needs of each client, taking into account the company's organizational and management structure, culture, and existing needs. We take a cost-effective, team-based approach to developing and updating our clients' compliance programs. Our compliance lawyers have experience in areas such as labor, environmental, tax, and intellectual property law, and they advise clients on managing internal and external disputes, litigation, and other legal risks. We work closely with the board of directors, general counsel, and compliance director to better understand business needs and develop compliance programs that fit the company's track record, timeline, and budget.



BUSINESS SUPPORT SERVICES

To build a comprehensive legal circle to support clients in the best way, we have strived to improve and meet the demand to provide diversified services to each customer with the following activities:

- Translation services (English, Chinese, Korean), translation and notarization of documents;
- Provision of legal experts, consultants, and legal secretaries (for corporate meetings);
- Obtaining licenses for foreign language, computer, and vocational training;
- Consulting and registering real estate trading floors;
- Obtaining construction design practice licenses, private medical and pharmaceutical practice licenses;
- Consulting on obtaining visas, work permits, and temporary residence permits for foreign investors and workers.



LAND LAW SERVICES

Land is closely related to all aspects of social life, from inheritance, purchase and sale, investment and construction to marriage and family. In all aspects, there is a shadow of land law throughout the ages. Youth & Partners Law Firm is confident to be a specialized consulting unit in this field. We can assist our clients through the following legal services:

- Assign lawyers to participate in land disputes in and out of court;
- Draft proposals, complaints related to land, land disputes;
- Provide legal services related to land such as: Transfer, change of name, declaration of first issuance, will, inheritance, declaration of inheritance, agreement on division of inheritance...



LITIGATION AND DISPUTE RESOLUTION

In addition to consulting clients related to the above fields, as a unit with a team of lawyers with expertise and experience, we will directly protect the legitimate rights and interests of clients at the prosecution agencies. This includes activities such as:

- Assigning lawyers to participate in litigation at the Court;
- Assigning lawyers to participate in cases resolved at the Arbitration Body;
- lawyers representing by proxy to participate in litigation or proxy outside litigation;
- Drafting files, applications, and other documents related to denunciation, proposal, complaint, response to complaint and dispute resolution in all fields.

With this commitment, we hope to accompany clients through every legal aspect, ensuring that clients receive maximum protection and fair resolution for all disputes and legal issues they face.

LABOR AND EMPLOYMENT

Recognizing that labor law is a vast field with a significant impact on all aspects of social life, the lawyers of Y&P Law Firm regularly update their professional knowledge. As a result, we have a deep understanding of labor law. In addition, our regular participation in the practical process of advising and litigating many labor cases has also helped us gain more valuable experience in this field.

We provide legal advice on all aspects of labor law, including but not limited to:

- Labor standards
- Working conditions
- Employment contracts
- Welfare benefits
- Working hours and rest
- Staffing and restructuring
- Termination of employment
- Disciplinary action
- Transfer of employees
- Mediation
- Resolution of labor disputes
- Employment permits for foreign workers in Vietnam, especially in large-scale corporate restructuring processes such as mergers and acquisitions.

Not only are Y&P Law Firm dedicated experts in providing legal advice on all aspects of labor, but we also focus on shaping and promoting the sustainable development of businesses through innovative HR management solutions. We regularly organize/participate in training courses and workshops with thousands of participants as speakers to disseminate labor knowledge to the community. In addition, we also organize annual training courses on clean organization, sexual harassment prevention, RBA code of conduct, basic procedures and existing labor disputes risks in Businesses such as handling resignation, complaints, denunciations, disciplinary action for Businesses, especially free training for regular consulting clients of Y&P Law Firm.

LAWYER PERSONNEL LIST



LAWYER

NGUYEN VAN THANH

Managing Partner

Contact Information:

 0975 048 350

Experience:

Mr. Nguyen Van Thanh is the Managing Partner of Youth & Partners Law Firm with over 12 years of experience in researching and providing practical solutions to complex legal issues faced by businesses. He also serves as General Legal Counsel at Samsung SDI Vietnam.

Mr. Thanh has effectively assisted his business clients in overcoming various legal challenges, including business and commercial disputes, land, labor, investment, governance, corporate restructuring, and obtaining and maintaining special investment incentives for large enterprises. His scope of advice covers all aspects of business activities for individuals and enterprises. Mr. Thanh has developed and maintained excellent working relationships with many competent authorities at the central and local levels to assist businesses in resolving, negotiating, and tracking legal and investment issues.

Mr. Thanh is one of the very few lawyers in Vietnam to hold a Senior Auditor Certificate on the management system, labor, human rights, and business ethics of the Socially Responsible Business Alliance (RBA).



LAWYER

TRAN NHAT LONG

Associate Partner

Contact Information:

 0979 326 653

Experience:

Prior to joining Youth & Partners Law Firm, Mr. Long had over 10 years of experience as a Senior Lawyer at major corporations such as Pilmico, Samsung, and Masan.

Mr. Long has in-depth experience in the areas of Corporate, Large Transactions, M&A, Finance, and Tax, having assisted multinational and domestic corporations from diverse industries in major transactions and projects.

Mr. Long has repeatedly assisted clients in complying with tax, customs, and legal regulations in the course of their business operations in Vietnam.

The business areas that Lawyer Long has participated in supporting include Manufacturing, Mining & Mineral Processing, Distribution, Securities, Agriculture & Livestock, and High-Tech.

LAWYER PERSONNEL LIST



LAWYER
VUONG VAN QUANG
Associate Partner

Contact Information:

 **0912 323 663**

Experience:

Mr. Quang has many years of experience in the field of corporate governance, investment, banking, securities, real estate and construction, M&A, and commercial dispute resolution. He has held positions as the head of the legal and risk management departments for many large conglomerates and businesses in Vietnam.

Consultancy experience:

- Advised on the transfer of the Green City and The Arena projects, with transactions worth over USD 100 million.
- Advised on the purchase of shares in the Courtyard Hoian project and the transfer of capital and factories in Hai Duong, with a total value of over USD 176 million.
- Received the transfer of a residential project in Hanoi worth USD 50 million.
- Advised on foreign investment, especially in the telecommunications, IT, and resort sectors.
- Provided support in resolving disputes and internal governance for businesses.



LAWYER
VUONG PHUONG ANH
Associate Partner

Contact Information:

 **0964 886 174**

Experience:

Lawyer Vuong Phuong Anh has extensive experience in providing legal advice to businesses, including large conglomerates such as Nha Trang Bay Investment Construction Joint Stock Company, HIPT Group Joint Stock Company, and Ecoba Vietnam Joint Stock Company.

Ms. Anh has assisted lawyers in advising and resolving legal issues for real estate projects, as well as tourism accommodation business activities. She has also researched and prepared a report on Public-Private Partnership (PPP) investment activities in Vietnam for Korean investors, which was approved by the Korean Ministry of Trade, Industry and Energy.

Ms. Anh has also participated in resolving issues related to foreign debt, capital increase, and litigation to resolve construction contract disputes.

Ms. Anh has also provided legal advice and support in the M&A process of a subsidiary company owning a garment factory in Quang Nam and the transfer of an office building project on leased land.

LAWYER PERSONNEL LIST



LAWYER
VAN THI THANH HOA
Associate Partner

Contact Information:

 0985 852 547

Experience:

Lawyer Vuong Thi Thanh Hoa graduated from the University of Law and received her Lawyer's License in 2016. She is a legal expert with over 12 years of diverse experience in the fields of consulting and litigation. With her in-depth knowledge of civil, criminal, land, and family law, Lawyer Hoa has built an impressive career and made a positive contribution to protecting the rights and interests of her clients.

Over the years, Lawyer Hoa has become proficient in advising and resolving complex legal issues, from civil disputes to criminal matters, providing the most appropriate solutions for each specific situation. In litigation at all levels of court, Lawyer Hoa has demonstrated her excellent ability to represent and protect the interests of her clients, achieving positive and fair results.

Lawyer Hoa's passion, in-depth understanding of the law, and excellent communication skills are her key strengths. For each case, Lawyer Hoa not only provides accurate legal advice but also ensures that her clients understand and feel at ease, putting their satisfaction and trust above all else.



LAWYER
NONG THI THO
Associate Partner

Contact Information:

 0946 177 699

Experience:

Lawyer Tho is a Senior Lawyer at Y&P Law Firm. Prior to joining Y&P Law Firm, Lawyer Tho was a lecturer at the College of Industry and Trade, and managed the VITAM Law Firm for 5 years.

With nearly 10 years of legal practice experience, Lawyer Tho has extensive experience in labor, intellectual property, and technology transfer. Lawyer Tho has advised many multinational companies in Vietnam in various industries.

Lawyer Tho was one of the first people in Vietnam to participate in professional training on the skills of resolving commercial disputes through mediation in 2019, and was awarded certificates of merit by the Hanoi People's Committee in 2015, the Central Youth Union in 2018, and as an outstanding legal director of JCI Hanoi in 2021 (a non-governmental business organization with over 100 countries).

LAWYER PERSONNEL LIST



**LAWYER
NGUYEN THI THOM**

Associate Partner

Contact Information:

 0933 150 186

Experience:

Lawyer Thom is a business law expert with 9 years of experience in the field, including 5 years in a foreign-invested company and 4 years in a real estate investment and development company.

With her wealth of experience and professional skills, Lawyer Thom is committed to providing clients with the best legal solutions, helping their businesses and real estate to operate effectively and sustainably in today's complex and competitive market.

Lawyer Thom is also responsible for providing specialized legal advice and support to businesses on a regular basis, helping them to develop appropriate strategies to avoid legal disputes and minimize potential risks in their operations and business.



LIST OF SPECIALISTS



SPECIALIST
KIEU TRANG



SPECIALIST
DO THI LUONG



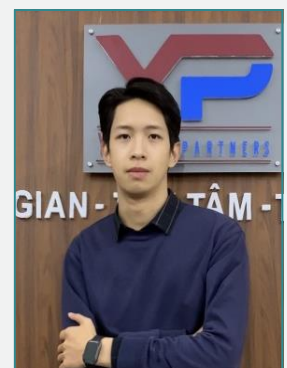
SPECIALIST
NGUYEN THI THU TRANG



SPECIALIST
NGUYEN THI THUY LINH



SPECIALIST
NGUYEN THUY LINH

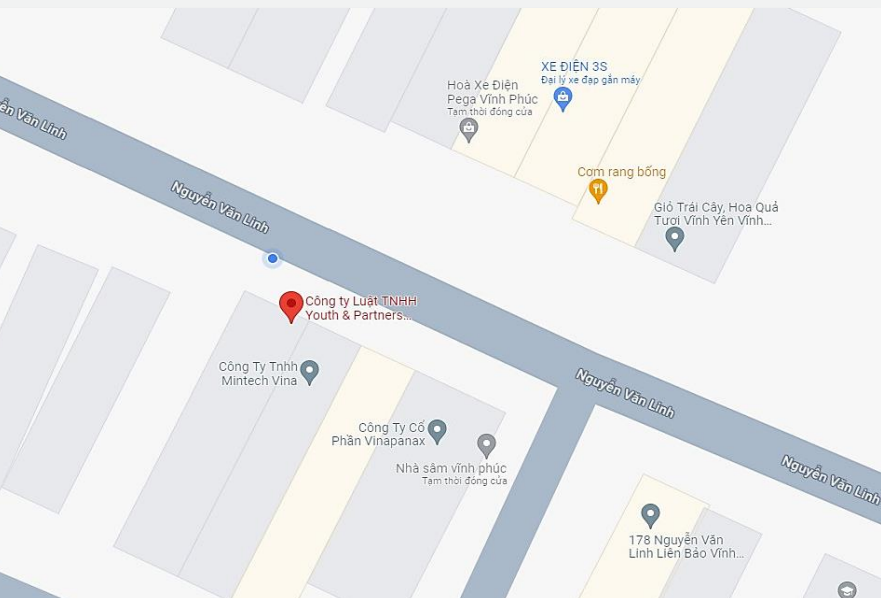


SPECIALIST
BUI DUC MANH

With professionalism, dedication, and in-depth understanding of legal fields, the team of lawyers and legal professionals of Y&P Law Firm are not only reliable legal partners but also strong supporters for any legal needs and challenges that our Partners and Clients are facing.

We are committed to continuous effort, research, and innovation to meet the ever-increasing and complex legal requirements. This helps us maintain a consistent vision of service quality and professionalism, helping our clients feel confident when choosing Y&P Law Firm as their legal partner.

By combining in-depth knowledge, good legal skills, and enjoying the diversity in our team, Y&P Law Firm not only supports our clients to resolve issues effectively but also helps build a solid legal foundation for sustainable development in the future. We are proud to be a reliable partner, bringing real value and peace of mind to every project and legal issue that we undertake.



CONTACT US

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